



## JONATHAN VARSANO

### CAREER SUMMARY

Jon Varsano is an experienced entrepreneur specializing in the real estate industry. Jon has been a licensed Real Estate Broker for over a decade with extensive experience in managing a portfolio of family-owned commercial properties. Mr. Varsano was also President of Automated Laundry Systems, where he dealt with the business brokerage of coin laundry establishments. Mr. Varsano's many years of small business experience are of great benefit to any organization.

### EXPERIENCE

- 2005 - 2006                      Director of Acquisitions  
Progressive Real Estate

Responsible for acquisition and development of retail and mixed use properties.

- 2003 - 2005                      Associate Vice President – Retail Group  
Grubb & Ellis Company

Responsible for representing landlords and tenants in leasing and acquiring commercial real estate.

- 1999 - 2000                      Managing Partner  
Microla LLC

Responsible for web design and development, as well as marketing and sales for remote control web cam systems and related web sites.

- 1995 – 2006                      Property Manager/Real Estate Broker  
JEM Investments, Culver City, CA

Acquired and managed a portfolio of family-owned commercial rental properties. Responsible for marketing vacancies, negotiating leases and managing facilities.

- 1992 – 2000                      President  
Automated Laundry Systems, Inc., Burbank, CA

Responsible for managing all aspects of a commercial laundry distributorship including the brokerage of coin laundry and dry cleaning businesses. Disposed business at a considerable profit to concentrate on new ventures.

### EDUCATION

- California Real Estate Brokers license – 1993
- B.A. Business Economics with Accounting Concentration – 1992  
University of California, Santa Barbara
- Completed Summer Session studying Architecture and Stock Market Analysis-1991  
Cambridge University, England

### ASSOCIATIONS

- Yucca Corridor Coalition (YCC) –Treasurer – Gateway to Hollywood
- International Council of Shopping Centers (ICSC)
- Apartment Owners Association of Southern California (AOA)
- Simon Wiesenthal Center (SWC)